



USER GUIDE

COMMERCIAL EDITION

INTRODUCING PERLAGE...

Congratulations on your purchase of the Perlage Champagne Preservation System, Commercial Edition—a revolutionary new product designed to conserve the qualities of opened bottles of sparkling wine. With Perlage, both the wine’s effervescence and balance on the palate are completely preserved. Properly used, an open bottle will keep for weeks. The system is easy to deploy and use and will allow you to confidently serve and enjoy sparkling wine without ever wasting a drop.

IMPORTANT:

Please read the following instructions carefully before installing and using this product.

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ABOUT THE PERLAGE SYSTEM

The principle behind the Perlage System is actually quite simple: Perlage works by returning the headspace of an opened bottle of sparkling wine to the same pressure and composition of gases that existed before the cork was removed. Used correctly, the sparkling wine essentially doesn't "know" it has been opened, and will keep indefinitely.

The Perlage System Commercial Edition consists of two primary components: 1) a pressurizing system that connects to a fixed source of food-grade carbon dioxide; and 2) an enclosure that surrounds the bottle for safety. Normally, a restaurant will purchase one enclosure for each sparkling wine it wishes to serve by the glass, but will need only one pressurizing system.

The Perlage pressurizing system consists of several components: 1) a pre-set medical-grade CO₂ regulator with a standard CGA-320 tank fitting; 2) a gas delivery hose; and 3) a filling wand for dispensing the CO₂ into the bottle (see Figure 1)

The Perlage System also requires a source of food-grade, high-pressure CO₂. Any commercial source of pure food-grade CO₂ of the sort used for draft beer or soft-drink delivery systems is suitable.



Fig. 1: Regulator (1), filling hose (2), filling wand (3)

INSTALLING THE PERLAGE PRESSURIZING SYSTEM

For best performance, the Perlage pressurizer should be connected directly to a high pressure CO₂ source; that is, it should be connected directly to a CO₂ cylinder. However, it is also possible to use the Perlage pressurizer with a lower pressure CO₂ source, *as long as the input pressure to the Perlage regulator is 75 psi or higher.*

There are three distinct ways to deploy the Perlage pressurizer in a commercial environment that would meet these requirements:

1. **Connect the Perlage pressurizer directly to a dedicated CO₂ cylinder;**
2. **“Piggy back” the Perlage pressurizer to the high-pressure port of an existing CO₂ regulator for a beer or soft drink system; or**
3. **Splice the Perlage pressurizer into the low-pressure side of an existing soft-drink delivery system, or mixed draft beer/soft drink system.**

It is usually not possible to connect the Perlage regulator to the low-pressure side of a dedicated draft beer system, since the low-pressure side of dedicated draft beer systems is typically limited to less than 60 psi for safety reasons. ***The Perlage regulator must have an input pressure of at least 75 psi.***

These integration methods will be described below.

SCENARIO 1: DEDICATED CO₂ SOURCE

In this scenario, you will need to obtain a small 5- or 10-lb CO₂ cylinder from your distributor, a local compressed gas company, or from Perlage Systems. (See “Obtaining a CO₂ Source” later in this document.) This is the arrangement depicted in Figure 1.

INSTALL THE CO₂ CYLINDER

- Secure the cylinder with a chain to wall or other fixed surface so that it cannot tip or fall. ***Do not use this product with an unsecured cylinder.*** If the cylinder should tip over, the regulator could be damaged, which is an extreme safety hazard.
- Inspect the cylinder valve for damaged threads, dirt, dust, oil, or grease. Remove dust and dirt with a clean cloth.
- Open the cylinder valve for an instant and close quickly. This will blow out any foreign matter that may be inside the valve port. Do not stand in front of the port when opening the valve.

ATTACH THE PERLAGE PRESSURIZING UNIT

- Remove the pressurizing unit from the box and remove all packaging. If there is a blue plastic restrainer in the tank nut of the regulator, remove it. Verify that there is a white plastic washer in the tank nut. If not, it may have fallen out into the plastic shipping bag.

NOTE: You must use a washer to connect the regulator to the cylinder. Washers are meant to be used only once.

- Attach the regulator to the cylinder valve with a wrench. Tighten securely (Figure 2).
- Carefully and slowly open the cylinder valve. The pressure indicated on the gauge should read approximately 800 psi, or 5000 kPa. Cylinder valve should be opened completely to seal the valve packing.
- Press the lever on the filling wand for several seconds to verify that gas is flowing properly and to clear any dust or other foreign matter from the line.

NOTE: Keep the cylinder valve closed at all times, except when the cylinder is in use.

- Always check for leaks before using the Perlage System for the first time. To check for leaks, close the cylinder valve and let the system sit undisturbed. If the Perlage pressure gauge reading drops over a period of hours, there is a leak somewhere in the system. It could be at the cylinder valve, at the inlet fitting, or in the pressure gauge; or at the any of the pressure hose fittings, or in the valve of the filling wand. Contact your service representative if you find a leak in the pressurizing system.

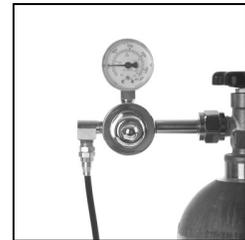


Fig. 2: Using the CGA-320 adaptor on high-pressure port of existing regulator

SCENARIO 2: “PIGGY BACK” ON EXISTING CO₂ REGULATOR

In this scenario, the CO₂ source and regulator of an existing draft beer or soda system will be used to provide high pressure CO₂ to the Perlage regulator.

CAUTION: Do not use the Perlage System with mixed gas sources. The existing beverage system must be using pure

CO₂, and not a CO₂/nitrogen mix that commonly used in some draft beer systems. The Perlage System requires pure CO₂ for proper preservation of Champagne.

Most regulators on an existing CO₂ system will have two gauges: a high-pressure gauge that measures the pressure in the cylinder, and a low-pressure gauge that measures the outlet pressure to the beer or soda system. The high pressure gauge is screwed into a port that is in direct communication with the high pressure CO₂ of the cylinder. The Perlage regulator will be connected to this port, which is equivalent to attaching it directly to the cylinder.



Fig. 3: Using the CGA-320 adaptor on high-pressure port of existing regulator

- Remove the high-pressure gauge from the existing regulator.
- Attach the CGA 320-to-NPT adaptor to this port, using Teflon pipe tape on the threads. Tighten securely with a wrench (Figure 3).

NOTE: Some high pressure gauges are left-hand threaded. When ordering the adaptor kit, you will have to specify whether you need a right- or left-hand threaded CGA 320-to-NPT adaptor.

- Attach the tank nut of the Perlage regulator to the adaptor. Be sure there is a new washer in the tank nut, else a gas-tight seal may not be achieved.

CAUTION: Make sure the Perlage regulator, and the cylinder it is attached to, are secured to prevent tipping. This is especially important when using the piggy-back method, as the extra weight of the Perlage regulator will increase the tendency to tip the CO₂ cylinder.

SCENARIO 3: CONNECT REGULATOR TO LOW-PRESSURE SOURCE

For best results, the Perlage regulator should be connected directly to a high-pressure CO₂ source. This will provide the fastest repressurizing times. However, the Perlage pressurizer will function acceptably well, though with slightly longer filling times, as long as the input pressure is above 75 psi.

One of the reasons for opting for this integration scenario is that a Scenario 2 “piggy back” installation will often leave the filling wand in an inconvenient location, requiring adding an extension to the filling hose (See “Extending the Filling Hose” in the next section), and it is sometimes difficult to run another gas line through existing conduits. It will, however, often be possible to splice into a soft-drink gas line at or near where the Perlage System will be used.

In this scenario, you will first need to verify that the output pressure of the beverage system that you will splice into is at 75 psi or higher.

CAUTION: Failure to use the Perlage System with an input pressure of 75 psi or above will result in degraded sparkling wine preservation and void the warranty.

- Turn off the CO₂ at the tank valve before proceeding.
- At a convenient location, cut the output gas hose and splice in the “T” fitting from the low-pressure adaptor kit. Secure the “T” fitting with hose clamps.
- Measure and cut a piece of braided 1/4 inch pressure hose (not supplied), and attach it to the “T”. Secure with hose clamp.

CAUTION: The braided beverage hose must be rated to at least twice the pressure that the line will be exposed to.

- At the other end of the hose, attach the female NPT-to-hose barb fitting. Secure with hose clamp (Figure 4).
- Attach this fitting to the CGA 320-to-male NPT adaptor. Use Teflon pipe tape.
- Attach the Perlage regulator to the CGA 320 fitting. Make sure there is a washer in the tank nut of the regulator. You will need two wrenches for this: one to hold the CGA320 adaptor, and one to tighten the tank nut of the Perlage regulator.
- Test for leaks by briefly opening and then closing the tank valve of the CO₂ source. If the gauge on the Perlage regulator drops over a period of hours, there is

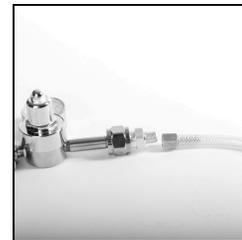


Fig. 4: Using the CGA 320 adaptor to connect regulator to low-pressure source. The “T” fitting connects to other end of hose.

likely a leak in one of the fittings that were just installed. Recheck all connections. If problem persists, contact your service representative.

EXTENDING THE FILLING HOSE

In many cases, the existing CO₂ source for a beer or soda system may not be nearby to where the Perlage System will actually be used. In these cases, the filling hose from the Perlage regulator can be extended. This requires the filling hose extension adaptor kit (See Figure 5).



Fig. 5: Using braided beverage hose to extend filling hose

- Using a wrench, remove the filling hose from Perlage regulator at the outlet port.
- Cut a length of 1/4 inch braided beverage hose (not supplied) sufficient to reach from the location of the Perlage regulator to the point of use.
- Thread two hose clamps over the hose. Attach the male NPT-to-hose barb fitting to one end of the braided hose, and the female NPT-to-hose-barb fitting to the other. Crimp the hose clamps.
- Attach the male NPT fitting to the regulator. Use Teflon pipe tape on the threads, and tighten securely.
- Attach the female NPT fitting to the Perlage filling hose. Use Teflon pipe tape on the threads, and tighten securely.
- You may wish to secure braided hose and filling hose to fixed surfaces with cable clamps (not provided) to prevent them from moving around.
- **Test for leaks before using.** Open the valve on the cylinder briefly then close it tight. If the pressure reading on the gauge on the Perlage regulator drops over a period of hours, and there was no leak before adding the extension, then there likely is a leak in the hose extension kit. Tighten the fittings and test for leaks again.

OBTAINING A CO₂ SOURCE

CO₂ cylinders can be rented or leased from most certified industrial compress gas distributors that cater to the restaurant and bar industry. Alternately, these can be purchased from Perlage Systems or from resellers of beverage dispensing equipment. Check our Web site for resources related to CO₂ supplies.

CHANGING THE CO₂ CYLINDER

It is sometimes difficult to determine when a CO₂ cylinder needs to be replaced. Because there is CO₂ in the liquid state in a cylinder, the pressure will remain at a near-constant equilibrium pressure of ~800 psi (~5000 kPa) until all of the liquid CO₂ is gone; at that point, the pressure will drop precipitously to zero within a few subsequent uses. When the pressure reading on the Perlage regulator gauge is significantly below 800 psi, it is time to change the cylinder.

- Close the cylinder valve.
- Depress the filling wand lever to release pressure from the line.
- Remove the regulator from the cylinder by unscrewing the tank nut.
- Before reinstalling the Perlage regulator on a new cylinder, inspect the regulator for damaged threads, dirt, dust, or grease. Remove foreign material with a clean cloth.

CAUTION: Do not attach regulator if damaged. Contact your authorized distributor to repair/replace damaged equipment.

NOTE: Use a new tank valve washer each time the cylinder is changed.

A five-pound cylinder will last for months under normal use.

USING THE PERLAGE SYSTEM

1. PLACE OPEN BOTTLE IN ENCLOSURE

The enclosure consists of four parts: the shell (1), the cap assembly (2), the base (3), and a removable cup-shaped booster that sits in the base (4) (Figure 1).

- Unscrew the shell from the base, and unscrew the cap completely from the shell.
- Note that the booster can be placed in the base either concave up (like a cup) or concave down (like a plateau), to accommodate different bottle heights (Figure 2). When trying to determine which orientation is appropriate for a given bottle, *always begin with the booster in the concave-up position*.
- Set the bottle in the base and booster assembly, concave side up. Place the clear shell over the bottle, with the cap completely removed. Engage the threads of the shell into the base. Twist the shell clockwise until it stops. Tighten only finger-tight (Figure 3).



Fig. 1: Shell (1), cap (2), base (3), and booster (4)



Fig. 2: Booster position for tall bottles and short bottles



Fig. 3: Screw shell into base until lip of shell engages bottle



Fig. 4: Booster needs to be flipped concave side down

2. DETERMINE BOOSTER ORIENTATION

When tightening the shell down, the lip of the shell should contact the flange beneath the lip of the bottle before the shell “bottoms out” in the base, holding the bottle securely in place in the enclosure. If the shell bottoms out first, the lip of the bottle will not protrude from the shell as far as it should (Figure 4), which will prevent a gas-tight seal from forming, or possibly result in the spontaneous separation of the cap from the shell under pressure.

- To determine if the bottle is being held securely in the enclosure, shake the enclosure with the bottle in it. If it rattles around, flip the booster, and place the bottle on top of the booster. Now screw the shell down over the bottle as before. Again, tighten only finger-tight.
- If the shell is screwed down as far as it will go and the threads of the shell are still showing above the top of the base, the booster is either in the wrong orientation,

or you may have encountered a rare bottle that is too tall for the enclosure (Figure 5). Flip the booster over to the concave up position and try again. If threads are still showing, do not use the product on that bottle.

3. PURGE AIR FROM THE HEADSPACE OF THE BOTTLE

- To lessen the effects of oxidation, you should purge the air from the headspace bottle each time the bottle is resealed. Place the tip of the pressurizer just inside the lip of the bottle, then press the trigger on the pressurizer for 3-5 seconds (Figure 6). The larger the headspace, the more CO₂ must be dispensed to effectively purge the oxygen.
- If the bottle is nearly full, you will want to only partially depress the trigger lever on the filling wand to moderate the gas flow, to avoid splashing wine out of the bottle

4. SCREW THE CAP ONTO THE SHELL

- Put the cap on the top of the shell and screw it on (Figure 7). You need only turn the cap about another half turn after it stops turning freely. This will create a seal with the top of the bottle. **Do not over tighten.**

5. RE-PRESSURIZE THE BOTTLE.

- Push the conical tip of the pressurizer against the conical indentation on the top of the cap, taking care that the pressurizer tip is aligned squarely with the indentation (Figure 8). Press the trigger on the pressurizer and hold it down until the flow of CO₂ stops. This will take about 5 seconds if the bottle is nearly empty; less if it is nearly full.
- You can tell by listening when the gas has stopped flowing. When you can no longer hear gas flow, release the trigger and pull the filling wand away.

NOTE: If you are using a low-pressure gas source, repressurizing times will be longer. You will have to do your own time measurements to determine what the fill times are.



Fig. 5: Booster needs to be flipped concave side up



Fig. 6: Purge air from headspace for 3-5 seconds



Fig. 7: Screw cap on with gentle force



Fig. 8: Repressurize headspace for 5-10 seconds



Fig. 9: Pour another glass directly from the enclosure

6. PUT ENCLOSURE IN REFRIGERATOR

Even though the Enclosure can be stored on its side, it is preferable to store it upright.

7. SERVE ANOTHER GLASS

When you want to pour another glass of sparkling wine, slowly unscrew the cap to release the gas, and then remove the cap. You need not remove the bottle from the enclosure; you may pour the wine directly from the enclosure (Figure 9).

TIPS AND TROUBLESHOOTING

- **Always check for leaks in the filling system** before using the Perlage System for the first time. To check for leaks, close the cylinder valve and let the system sit undisturbed. If the Perlage pressure gauge reading drops over time, there is a leak somewhere in the system. It could be at the cylinder valve, at the inlet fitting, or in the pressure gauge; or at the any of the pressure hose fittings, or in the valve of the filling wand. Contact your service representative if you find a leak in the pressurizing system and cannot find the problem.
- **Always check for leaks in the enclosure valve** before using it for the first time, and periodically thereafter. You can check this by placing a teaspoon of water in the top of the cap, and letting it sit for a few minutes. If there is a constant production of bubbles, you should change the valve with the spare supplied (see Product Care).
- If the tip of the pressurizer is properly aligned with the valve, you will need only a small force to create a proper seal while filling the bottle. If you hear a hissing sound as you re-pressurize the bottle, gas is escaping while filling. Try adjusting the angle of the filler to get better alignment, or push down a little harder on the pressurizer to make a better seal.
- If you pull the pressurizer away and hear gas escaping

from the cap region you may need to screw the cap down a little tighter.

- Be careful not to over tighten the cap, as this could make the cap difficult to remove and damage the integrity of the seal. You should be able to achieve the proper force with your finger tips.
- Be careful not to over tighten the base, as this can make it difficult to unscrew afterwards. It need only be tightened finger tight.
- The sooner the system is used after opening the bottle, the better. If it is inconvenient to use the system immediately after opening a bottle, choose a conventional stopper instead and return it to the refrigerator or put on ice until the bottle can be properly resealed and repressurized using the Perlage System.
- Even a perfect valve will lose some pressure over time. If you intend to keep an open bottle for a particularly long time, you may wish to top it up to full pressure every week or so to prevent any pressure loss.

CAUTIONS AND PRODUCT SAFETY

- ***USE THIS PRODUCT ONLY WITH SPARKLING WINES.***
The Perlage System is intended for use only with highly carbonated sparkling wines. If the wine does not come with a cork that is held in place by a wire cage, the wine is likely not a highly carbonated sparkling wine, and hence the bottle may not be strong enough to withstand the pressures used in the Perlage System. Use of such a bottle in the product constitutes a hazard, and should not be attempted.
- When screwing the shell to the base, make sure the cap is off. Otherwise, the lip of the bottle may contact the valve before the shell is all the way screwed down, and the cap may not have enough threads engaged to hold it securely on. This can cause the cap to blow off unexpectedly.



Fig. 10: Grasp valve with fingertips and remove



Fig. 11: Press new valve in with fingertips



Fig. 12: Make sure conical hole in red disk points up

- The booster must be in place for safe and proper usage. Do not use product without the booster.
- Do not pressurize the bottle if the threads at the base of the clear shell are showing above the base. This means that the shell is not properly engaged.
- Once pressurized, contents of enclosure are under pressure. Unscrew cap slowly to release pressure before removing cap. Protect pressurized enclosure from impact.
- Do not block the flow of gas from the tip of the filling wand with any part of the body, or point the filling wand at the face or eyes. Serious injury could result. Do not inhale or discharge the pressurizer towards face or body.
- Contents of CO₂ cylinders are under pressure. Do not heat above 140 F / 60 C.
- The rated temperature operating range of the Perlage regulator is from a maximum of 140 F / 60 C to a minimum of 0 F / -18 C.

PRODUCT CARE

- **Do not use dishwasher.** After each bottle is finished, clean the underside of the cap with detergent and warm water, and rinse thoroughly. Wash the entire unit by hand with soap and warm water.
- Should it be necessary to replace the valve, a spare has been included in the package. Using your fingertips, pull the valve out of the underside of the cap (Figure 10, 11). Push the new valve into place. Make sure the round disk is properly located in the cap, with the conical hole pointing up (Figure 12). The valve and disk should spin freely if properly installed.
- Periodically clean the Perlage regulator with a damp cloth. Keep inlet port free of dirt and foreign material.
- Frequently rinse tip of filling wand with hot water.

CUSTOMER SUPPORT

If you have any questions or need technical support please contact us in one of the following ways:

EMAIL:

support@perlagesystems.com

PHONE:

(206) 973-7500

(866)-PERLAGE

FAX

(509) 271-8372

WEB

www.perlagesystems.com

MAIL

Perlage Systems, Inc.

1507 Western Ave.

Suite 606

Seattle, WA 98101

NOTES:

WARRANTY

Perlage Systems Inc. warrants that the Perlage System for Champagne and sparkling wine preservation will be free from defects in materials and workmanship for a period of six (6) months from the date of shipment. If the product proves defective during the warranty period, Perlage Systems Inc. at its option, will:

- (1) Repair the product by means of telephone support or depot service at no charge for parts or labor,
- (2) Replace the product with a comparable product which may be new or refurbished or,
- (3) Refund the amount paid for the product, less a reasonable allowance for usage, upon its return.

Perlage Systems Inc. recommends the Customer first utilize support materials shipped with the product and Perlage Systems Technical Support. If unsuccessful, to obtain service under this warranty the Customer must notify Perlage Systems Inc. or its authorized service representative of the defect before the expiration of the warranty period. Customers will provide appropriate assistance to Support personnel to resolve issues. If Support is unsuccessful, Perlage Systems Inc. or its authorized service representative will instruct the customer on how to receive warranty repair. Service is available in the United States for products purchased in and outside of the United States. Perlage Systems Inc. reserves the right to charge for service in exceptional cases.

A description of the depot process may be obtained from the Perlage Systems Inc. Customer Support Center or authorized reseller/distributor. Depot service is at Perlage Systems Inc. or its authorized service representative's sole discretion.

In the maintenance of the product, Perlage Systems Inc. may use new or equivalent-to-new parts, assemblies, or products for equal or improved quality. All defective parts, assemblies, and products become the property of Perlage Systems Inc.. Perlage Systems Inc. may require the return of parts, assemblies and products to a designated Perlage Systems Inc. depot, or to the Perlage Systems Inc. representative from which the part, assembly, or product was originally purchased. Return and claims will be handled according to the current Perlage Systems Inc. procedures.

Perlage Systems Inc. warrants that both the Perlage Consumer hand-held pressurizer and the Perlage Commercial pressurizer will function properly and safely for a period of six months. Should this product fail to perform safely or properly, please contact Perlage Systems Inc. Customer Service department for return authorization information. Warranty excludes improper or unsafe use, abuse, or any use that is not consistent with the operating instructions and warnings.

Perlage Systems Inc. warrants that Perlage CO₂ cartridges will be free from defects in materials and workmanship until the original CO₂ cartridge has been depleted. Under this warranty, the Customer must notify Perlage Systems Inc. or its authorized service representative of the defect before the expiration of the warranty period. Warranty excludes improper or unsafe use, abuse, or any use that is not consistent with the operating instructions and warnings. PERLAGE SYSTEMS INC. MAY REQUIRE THAT THE DEFECTIVE CO₂ CARTRIDGE BE RETURNED TO A DESIGNATED PERLAGE SYSTEMS INC. DEPOT OR THE PERLAGE SYSTEMS INC. REPRESENTATIVE FROM WHICH THE CARTRIDGE WAS ORIGINALLY PURCHASED. Claims will be handled according to the current Perlage Systems Inc. procedures.

For the Perlage Commercial pressurizer, these warranties shall not apply to any defect, failure or damage caused by improper use or improper or inadequate maintenance and care. Perlage Systems Inc. shall not be obligated under these warranties:

- a) To repair damage resulting from attempts by personnel other than Perlage Systems Inc. representatives to install, repair or service the product unless directed by a Perlage Systems Inc. representative.
- b) To repair damage, malfunction, or degradation of performance resulting from improper use or connection to incompatible equipment.

- c) To repair damage, malfunction, or degradation of performance caused by the use of non-Perlage Systems Inc. supplies or consumables or the use of supplies not specified for use with this product.
- d) To repair an item that has been modified or integrated with other products when the effect of such modification or integration increases the time or difficulty of servicing the product or degrades performance or reliability.
- e) To perform user maintenance or cleaning or to repair damage, malfunction, or degradation of performance resulting from failure to perform user maintenance and cleaning as prescribed in published product materials.
- f) To repair damage, malfunction, or degradation of performance resulting from use of the product in an environment not meeting the operating specifications set forth in the user manual.
- g) To repair damage, malfunction, or degradation of performance resulting from failure to properly prepare and transport the product as prescribed in published product materials.
- h) To replace items that have been refilled, are used up, abused, misused, or tampered with in any way.
- i) To install replacement items that are considered customer replaceable.
- j) To support parts not supplied by Perlage Systems Inc.
- k) To provide parts or hardware updates or upgrades.

Any service identified in the above list and provided by Perlage Systems Inc. at the Customer's request, shall be invoiced to Customer at Perlage Systems Inc. then-current rates for parts, labor and travel.

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Some states, provinces, and countries do not allow the exclusion or limitation of incidental or consequential damages or exclusions or limitations on the duration of implied warranties or conditions, so the above limitations or exclusions may not apply to you. This warranty gives you specific legal rights, and you may also have other rights that vary by state, province, or country.

TO THE EXTENT ALLOWED BY LOCAL LAW, EXCEPT FOR THE OBLIGATIONS SPECIFICALLY SET FORTH IN THIS WARRANTY STATEMENT, IN NO EVENT SHALL PERLAGE SYSTEMS INC., AND ITS VENDORS BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF PROFITS) WHETHER BASED ON CONTRACT, TORT, OR ANY OTHER LEGAL THEORY AND IRRESPECTIVE OF WHETHER PERLAGE SYSTEMS INC. OR THE VENDOR HAS ADVANCE NOTICE OF THE POSSIBILITY OF SUCH DAMAGES.

